Positioning (vs MSCI EAFE)

Cash (4.7%)

■ As of June 30, 2024 ■ As of March 31, 2024





-3.1%

-2.9%

■ As of June 30, 2024 ■ As of March 31, 2024

International Equities

4.7%

Performance (CAD)										
Annualized (%)	3 months		YTD	1 year	3 years 5		ears	10 years	0 years Since incept	
Hexavest EAFE Composite	1.73	3	9.40	18.17 9.4		6.10		6.31	7.46	
MSCI EAFE (net)	0.69)	9.31	15.34	6.38		7.45	6.98		6.01
VALUE ADDED	1.04	1	0.09	2.83	3.03	-:	-1.35			1.45
Ten last years (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Hexavest EAFE Composite	4.97	19.02	0.73	10.26	-2.51	11.47	-5.41	6.38	-2.37	18.47
MSCI EAFE (net)	3.67	18.95	-2.49	16.82	-6.03	15.85	5.92	10.32	-8.23	15.07
VALUE ADDED	1.30	0.07	3.22	-6.56	3.52	-4.38	-11.33	-3.94	5.86	3.40

COUNTRY DEVIATIONS SECTOR DEVIATIONS CURRENCY DEVIATIONS 3.2% 4.7% Emerging Mrkts (3.2%) 2.9% Cons. Staples (13.1%) 3.1% JPY (25.7%) 2.5% 4.3% 2.7% North Amer. (2.7%) 4.0% 2.8% Health Care (17.5%) AUD (8.8%) 2.4% 1.2% 1.0% Japan (23.7%) 2.0% 1.4% 1.0% Utilities (4.6%) CAD (1.0%) 1.1% 0.4% 1.0% United Kingdom (15.9%) 0.9% -4.1% -0.6% Industrials (12.8%) HKD (1.1%) -2.9% -0.7% -4.7% Asia ex Japan (6.2%) -4.3% -2.9% 4.7% EUR (30.4%) Cons. Discr. (6.8%) -2.5% -3.0% Europe ex UK (43.6%)



■ As of June 30, 2024 ■ As of March 31, 2024

Cash (4.7%)

4.7%

GBP (11.8%)

There is a stark contrast between the strong and sustained economic growth expected in the United States and the near-stagnation expected in the other developed countries. We think the U.S. scenario is too optimistic because the transmission of very restrictive monetary policy is taking its course and proven leading indicators are still signalling a high probability of recession, a scenario at odds with the consensus. In this context, the potential for disappointment is significant. Even so, expectations are already very modest in Europe, Asia-Pacific and Canada. The European Central Bank and the Bank of Canada, unlike the U.S. Federal Reserve, have already managed to rein in growth and have begun their easing cycles, a source of relief for households. In Asia, a number of countries are benefitting from favourable structural elements and more accommodative monetary policies than elsewhere. Owing to the risks weighing on the U.S. economy and growth that remains below potential elsewhere in the world, we are maintaining our double-negative rating for the macroeconomic environment.

Global equities were very expensive at the end of the second quarter, when the MSCI World's valuation reached the 92nd percentile of its historical distribution, mainly because of U.S. equities, especially mega caps exposed to the artificial intelligence theme. The valuation of the S&P 500 Index reached the 95th percentile during the quarter. With the exception of the 1999-2000 tech bubble and the distortion caused by the pandemic in 2020, this stock market has never been more expensive, even taking into account analysts' very generous earnings expectations. Elsewhere in the world, the picture is different, and equities are much cheaper. The MSCI World Index ex-U.S. was in the 61st percentile at the end of June, indicating that some market segments are cheap. Strictly on the basis of valuation, opportunities can be found mainly in Asia and Europe, especially in the defensive sectors. That being said, given the considerable weight of the United States in the global index, our valuation rating is still triple-negative.

The current stock market euphoria is reminiscent of past episodes that ended badly, namely the Nifty 50 of the 1960s and 1970s and the four horsemen of tech in the late 1990s. In those instances, investors expressed a very high degree of conviction for a limited number of stocks with strong fundamentals and a dominant position in their industries. In the current episode, the greater popularity of passive investing has amplified this phenomenon by inflating the weight of the stocks in vogue. The result is worrisome: never have equity investors, on average, been so undiversified, and this at a time when their exposure to this asset class is reaching heights rarely seen. That being said, two factors prevent us from judging the sentiment vector too harshly: investors are ignoring entire swathes of the investment universe, and risk appetite still shows no signs of running out of steam. We have therefore kept our sentiment vector at single-negative.

Our analysis of the three vectors has prompted us to maintain a defensive bias. We are concerned about the deteriorating economic growth outlook and its impact on corporate earnings at a time when market valuations and investor positioning are disregarding the possibility of a slowdown.

HEXAVEST



Jean-Pierre Couture, M.Sc.

Team member since 2010

Experience: 28 years

Economist and Senior Portfolio

International Equities

Summary

Benchmark MSCI EAFE (net)

Value added objective 2% (4-year rolling periods)

Active risk 3% to 5%

Number of holdings 200 to 250 (higher if exposure to

Currency management Active Maximum cash 10%

exposure

DEVIATIONS VS. BENCHMARK

Regions: +/- 15% +/- 15% Countries: **Currencies:** +/- 15% +/- 10% Sectors:

Investment Approach

- Top-down and contrarian approach
- Diversified sources of alpha: regions, countries, currencies, sectors, industries, stocks
- Strong focus on downside protection
- Systematic integration of ESG factors
- Experienced and nimble investment team
- Clearly defined process, applied for nearly 30 years

Investment Team

Marc C. Lavoie, CPA, CFA Manager, Global Top-down

Strategy

Experience: 23 years Team member since 2003

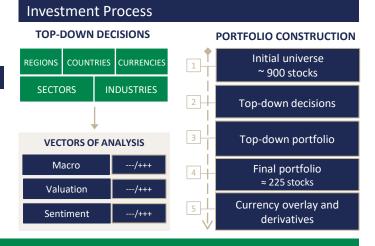
Christian Crête, CFA Aïcha Traoré, M.Fin., M.Sc.

Analyst

Senior Portfolio Manager Experience: 24 years Experience: 4 years Team member since 2012 Team member since 2022

Frédéric-Bouchard Labonté, M.Sc., CFA

Senior Analyst Experience: 10 years Team member since 2024



Responsible Investment

We have a team of 10 specialists dedicated exclusively to responsible investment.

- Combine investments and RI expertise to offer high-performance strategies
- Development of a simple RI process that can be easily integrated into any mandate
- Ongoing exchanges between portfolio managers and the RI team increasing the efficiency of the investment process

Contact Us

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Sources: MSCI, DGAM, as of June 30, 2024

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The performance shown is that of a composite of international equity mandates managed by DGAM (since September 2021). Accounts in the composite may have investment guidelines that differ from those of the representative account. The inception date of the composite is May 1, 1991. Performance results are presented gross of management and custodial fees but net of all trading commissions. Returns for periods greater than 12 months are annualized. Past performance is not necessarily indicative of future performance.

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